



www.avidair.com

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Re: 2022 Price Increase

We hope this letter finds you doing well on the wrap of an interesting 2021. Again, thanks to you, the AvidAir Carbon Fiber Composite lined compressor cases continue to deliver superior results for customers around the world. Operators continue to report that the AvidAir Carbon Fiber Lined Cases are running to full 3500 hour compressor TBO on a regular basis. This continued efficiency has resulted in higher power, cooler turbine temperatures and reliability for the duration of compressor life. Pilots, maintainers and owners continue to enjoy the safety, reliability and cost savings found in this revolutionary product.

With the new 2022-year upon us, we have already realized price increases from our suppliers and agencies that serve us. As of September 2021, AvidAir realized a 19% increase in a main component in our process as well as a 25% increase in a certain raw material used in our system. Rolls-Royce has also published the aggregate increase for the majority of the Rolls-Royce M250 parts from 2021 to 2022. I am pleased to say that Rolls-Royce has held to its normal yearly increase on the vane details as of this writing. With these considerations, we want to take this time to notify you that we are holding down those increases to a manageable 12% combined total price increase required for 2022. **All purchase orders that are received before January 01, 2022 that are released for immediate shipping will honor the 2021 prices.**

The 2022 List Price for the C20: \$17,145.00

The 2022 List Price for the C18: \$14,245.00

We thank you for allowing us to serve you and we look forward to a mutually profitable 2022.

Craig Rookstool
President
AvidAir International